



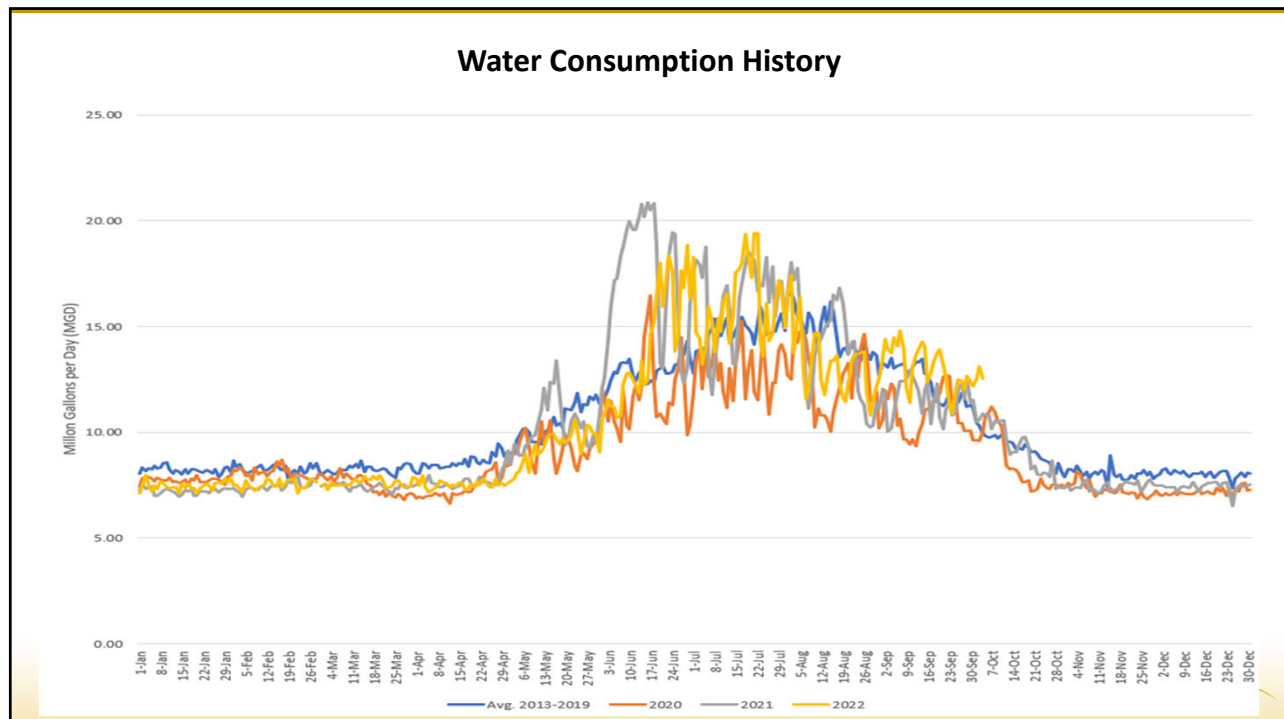
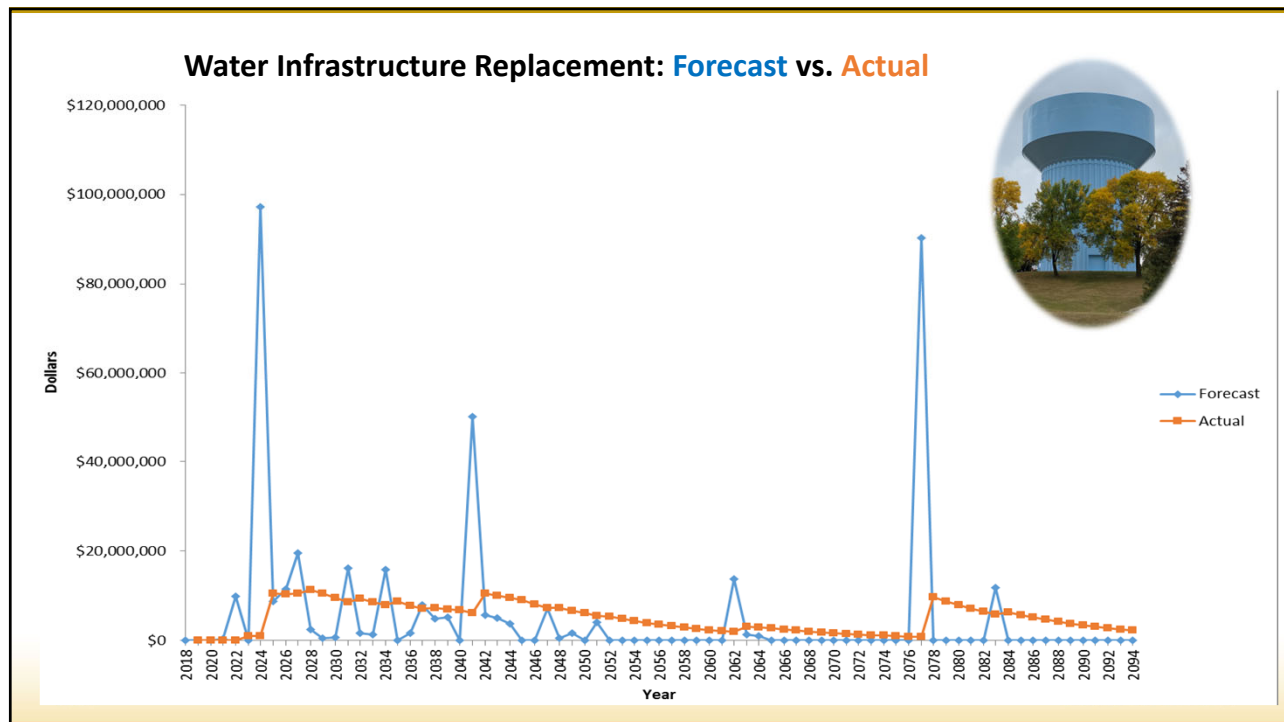
Utility Funds: Water

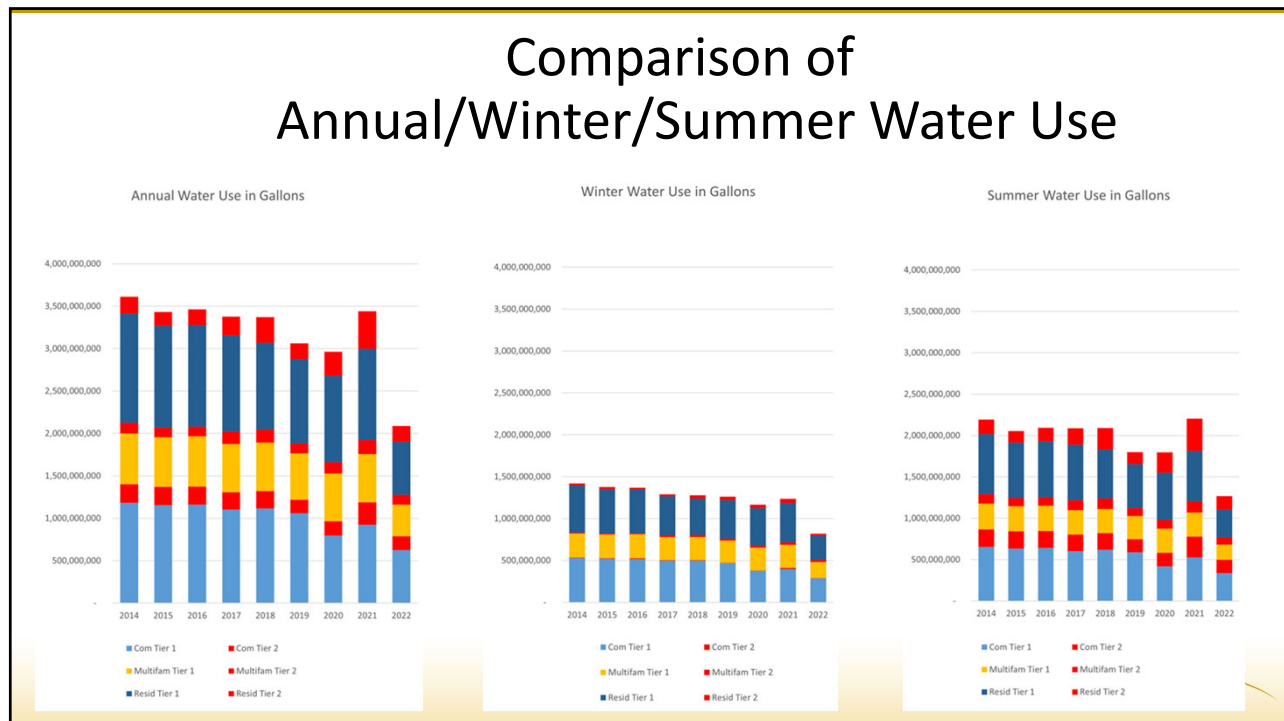
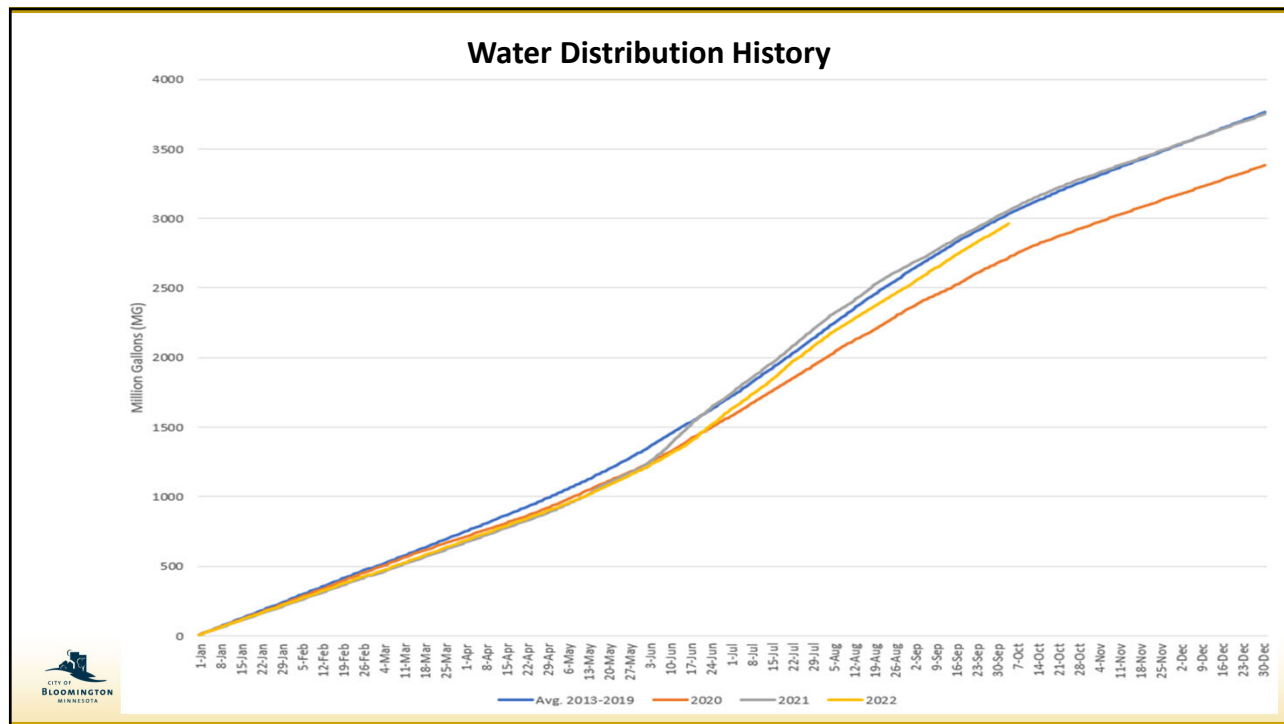
Water Utility – Fund 6100



This fund accounts for the costs related to the operation, maintenance and renewal of the City-owned water system. The City strives to provide an uninterrupted supply of water, which meets or exceeds all federal and state quality standards, at an affordable rate that ensures long-term sustainability of the water system.

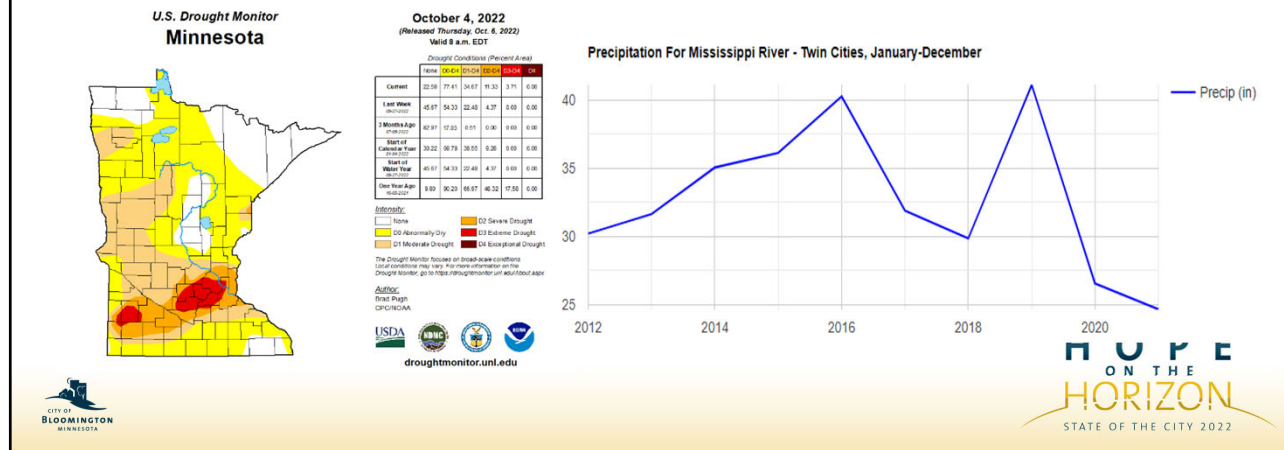
Revenues and expense activities within the fund include the following: administration, customer service, supply and treatment, and distribution and storage.



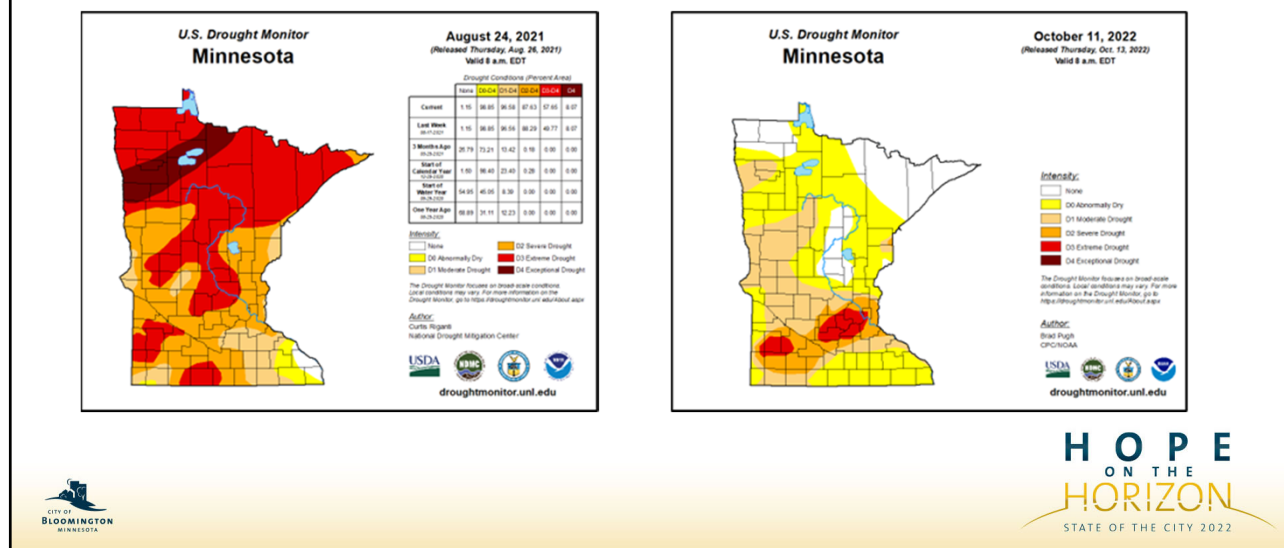


Climate

- Precipitation Departure approximately 9 inches from normal in 2022



Drought Comparison 2021 & 2022



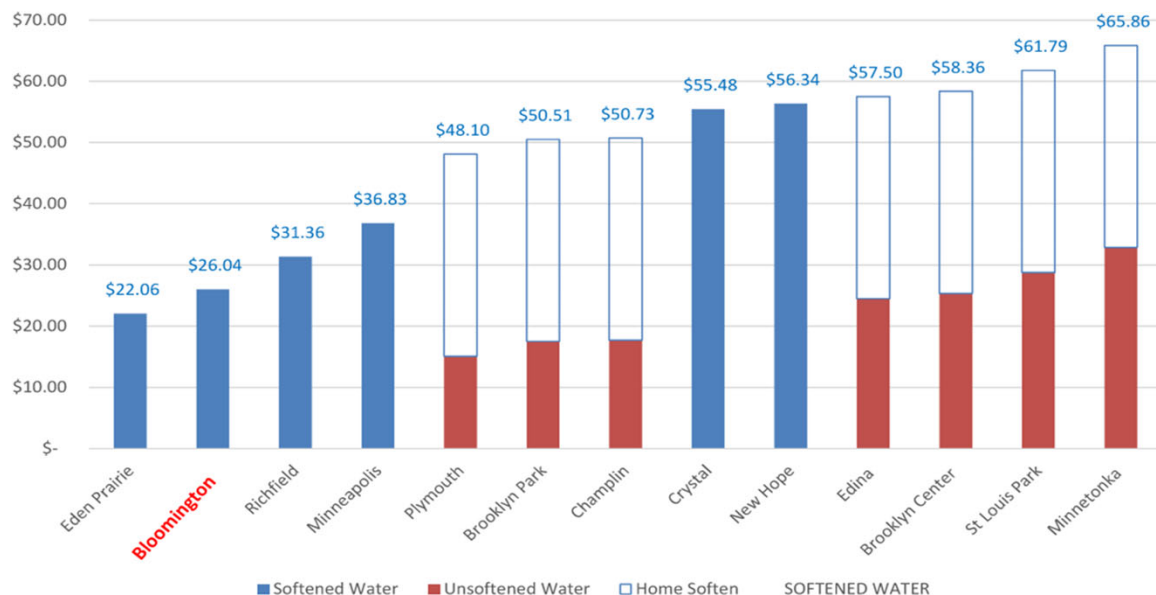
Impacts on Revenue

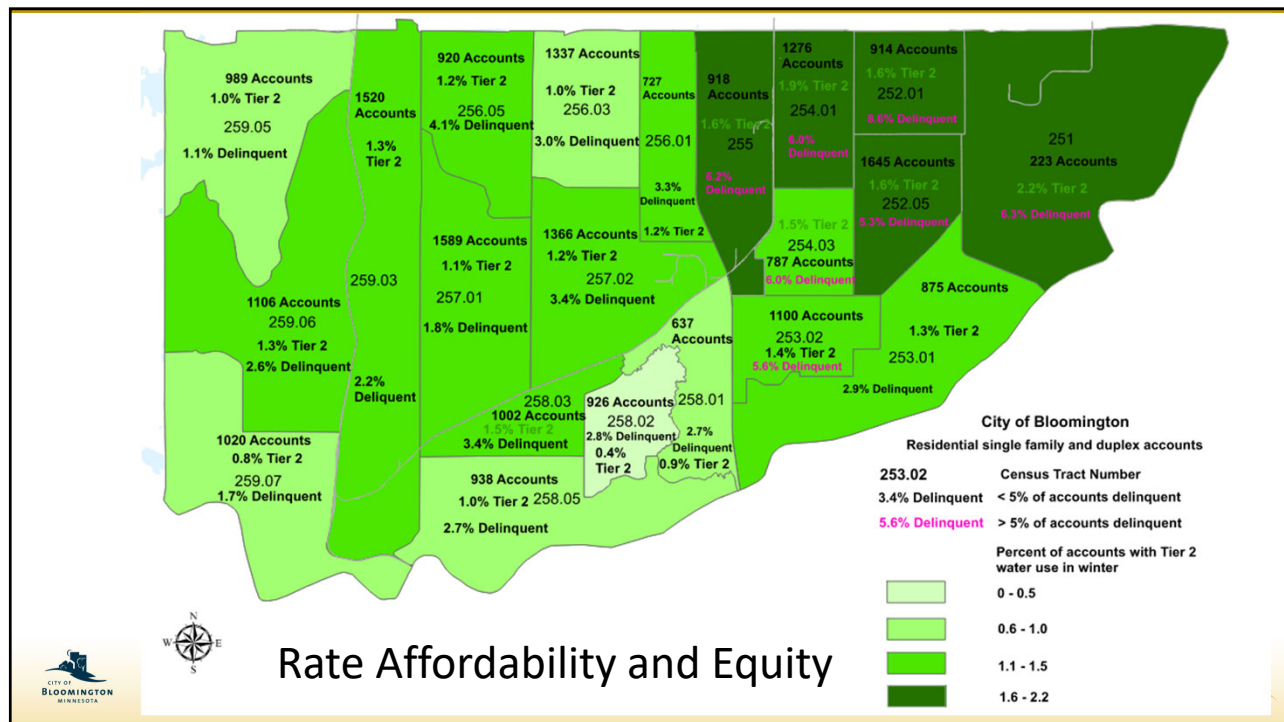
	Distribution (adjusted)	Plant Production	MPLS Supply	Revenue
2020	2,350 (MG)	1,632 (MG)	722 (MG)	\$9,667,712
2021	2,664 (MG)	1,860 (MG)	804 (MG)	\$11,376,507 (incl 3% rate incr)
2022	2,526 (MG)	1,694 (MG)	832 (MG)	\$11,264,914 (incl 5% rate incr)

- Distribution and production through August



2022 Residential Softened Water Rates





History of Water Rate Increases 2018-2022

	% Rate Increase from previous year
2018	9.50%
2019	9.00%
2020	8.50%
2021	3.00%
2022	5.00%

Proposed 2023 Water Rates 7.5% Increase

	2022 Rate (per 1,000 gallons)	2022 Proposed Rate (per 1,000 Gallons)	Rate Change	% Increase
Tier 1	\$4.34	\$4.67	\$0.33	7.50%
Tier 2	\$7.65	\$8.22	\$0.57	7.50%

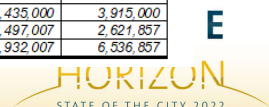
Tier 1 Rate applies to the first 12,000 gallons of water consumed (bi-monthly).

Tier 2 Rate applies to the additional gallons over 12,000 (bi-monthly)



WATER UTILITY - FUND 6100

	2020	2021	2022	2023	2024	2025	2026
DE DESCRIPTION	ACTUAL	ACTUAL	ESTIMATED	BUDGET REQUEST	CONCEPTUAL BUDGET	PROJECTED	PROJECTED
REVENUES:							
TIER ONE WATER SALES	10,187,422	11,209,841	12,281,270	13,202,365	14,192,542	15,186,020	15,945,321
TIER TWO WATER SALES	4,307,521	6,428,550	5,250,000	5,643,750	6,067,031	6,491,723	6,816,309
CELL TOWER REVENUE	178,827	167,123	167,123	165,000	165,000	165,000	165,000
AMERICAN RESCUE PLAN FUNDS		386,000	1,975,000	1,639,000	-	-	-
OTHER REVENUES	860,330	814,099	709,997	720,000	720,000	791,250	758,684
TOTAL REVENUES	15,534,100	19,005,613	20,383,390	21,370,115	21,144,573	22,633,993	23,685,314
EXPENSES:							
SALARIES AND BENEFITS	3,973,026	3,895,407	4,142,410	4,403,265	4,603,770	4,741,883	4,884,140
MATERIALS, SUPPLIES, SERVICES	9,285,235	9,156,262	12,451,865	12,049,729	12,702,289	13,464,426	14,272,292
CAPITAL OUTLAY	1,444,077	1,859,611	3,390,811	3,879,000	3,580,000	8,025,000	3,435,000
DEBT SERVICE	131,681	133,394	131,469	131,944	131,069	136,769	134,169
TOTAL EXPENSES	14,834,019	15,044,674	20,116,555	20,463,938	21,017,128	26,368,078	22,725,600
TOTAL GAIN (LOSS)	700,082	3,960,939	266,835	906,177	127,445	(3,734,085)	959,714
	76%	118%	116%	117%	79%	76%	79%
TOTAL WORKING CAPITAL BALANCE	6,314,815	10,275,754	10,542,588	11,448,766	11,576,211	7,842,126	8,801,840
TOTAL WORKING CAPITAL GOAL	8,265,009	8,675,459	9,069,532	9,785,859	14,580,102	10,345,007	11,130,857
Operations - Cash flow 2 months	2,416,000	2,574,000	2,703,000	3,141,000	3,377,000	3,613,000	3,794,000
Emergency Repairs	500,000	500,000	500,000	500,000	500,000	500,000	500,000
Unscheduled System alterations	300,000	300,000	300,000	300,000	300,000	300,000	300,000
Infrastructure							
Capital Projects	3,029,514	3,390,000	3,390,000	3,580,000	8,025,000	3,435,000	3,915,000
Reserve for Future Asset Renewal	2,019,495	1,911,459	2,176,532	2,264,859	2,378,102	2,497,007	2,621,857
Total Infrastructure	5,049,009	5,301,459	5,566,532	5,844,859	10,403,102	5,932,007	6,536,857





Utility Funds: Wastewater

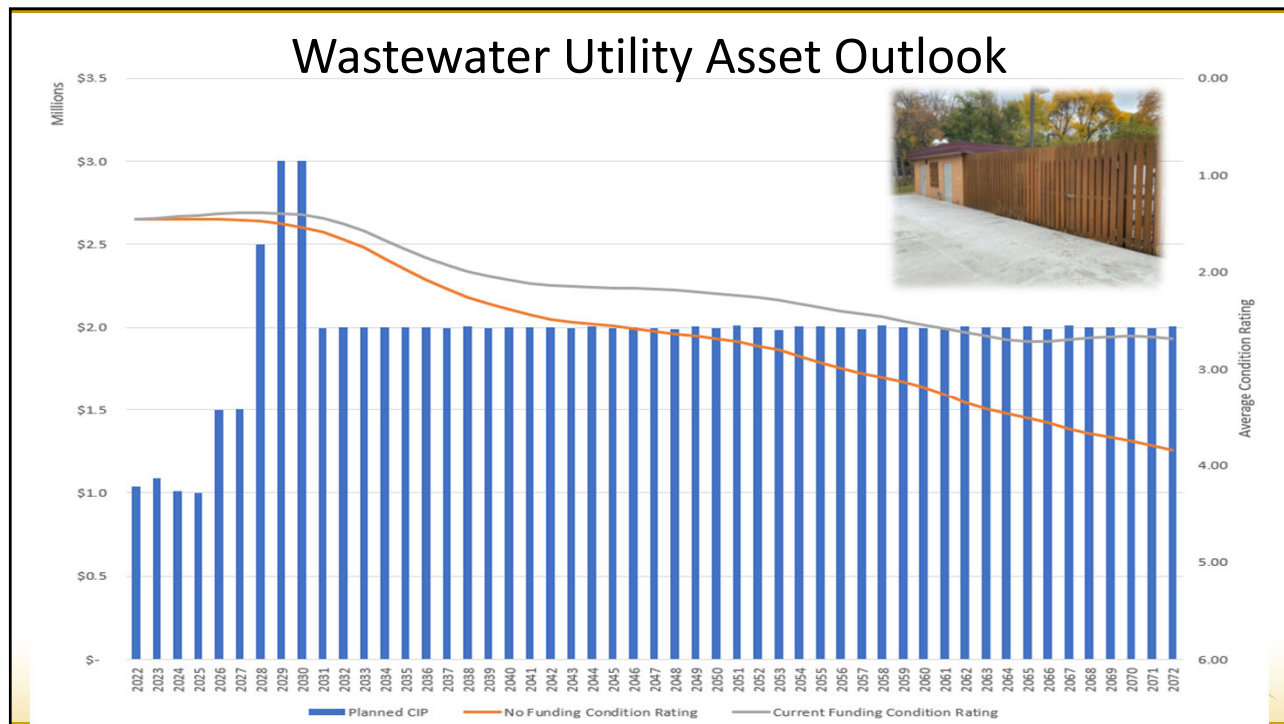
Wastewater Utility – Fund 6150

This fund accounts for the City-owned wastewater collection system and the interceptor and treatment charges from the Metropolitan Council Environmental Services (MCES).

The objective of the Wastewater Utility is to provide sanitary service capacity and sufficient maintenance to minimize system blockages and infiltration/inflow.

The sanitary sewer infrastructure spans 359 miles of pipes, with 28 lift stations, thousands of manholes and serves over 25,000 customers.





History of Wastewater Rate Increases 2018-2022

	% Rate Increase from previous year
2018	9.00%
2019	4.00%
2020	3.50%
2021	0.00%
2022	3.00%



Proposed 2023 Wastewater Rates 3% Increase

	2022 Rate (per 1,000 gallons)	2023 Proposed Rate (per 1,000 Gallons)	Rate Change	% Increase
Wastewater Rate	\$5.14	\$5.29	\$0.15	3.00%



WASTEWATER UTILITY - FUND 6150

	2020	2021	2022	2023	2024	2025	2026
DESCRIPTION	ACTUAL	ACTUAL	E STIMATED	BUDGET REQUEST	CONCEPTUAL BUDGET	PROJECTED	PROJECTED
REVENUES:							
PERMITS - ROW AND SEWER	398,276	399,891	286,000	320,000	320,000	286,000	286,000
GRANT REVENUE							
CUSTOMER UTILITIES	12,167,033	12,945,954	13,050,611	13,442,129	13,979,814	14,818,603	15,707,719
CELL TOWER	32,079	33,499	32,000	32,000	32,000	32,000	32,000
TRANSFER IN - SOLID WASTE LOAN REPAYMENT	326,443	309,000	-	-	-	-	-
OTHER REVENUES	239,350	112,296	158,000	199,000	199,000	211,000	216,000
TOTAL REVENUES	13,163,181	13,800,640	13,526,611	13,993,129	14,530,814	15,347,603	16,241,719
EXPENSES:							
SALARIES AND BENEFITS	1,926,391	1,754,696	2,115,349	2,146,683	2,245,507	2,312,872	2,382,258
MATERIALS, SUPPLIES, SERVICES	1,956,695	1,808,688	2,080,985	2,197,713	2,291,032	2,428,494	2,574,204
MET COUNCIL SEWER CONTRACT	7,710,539	7,315,820	7,700,000	8,244,953	8,489,250	8,913,713	9,359,398
CAPITAL OUTLAY	1,276,583	903,569	1,764,413	1,650,000	1,200,000	1,170,000	2,050,000
TOTAL EXPENSES	12,870,207	11,782,773	13,660,747	14,239,349	14,225,789	14,825,079	16,365,860
TOTAL GAIN (LOSS)	292,974	2,017,867	(134,136)	(246,220)	305,025	522,525	(124,141)
	119%	135%	127%	118%	115%	113%	105%
TOTAL WORKING CAPITAL BALANCE	9,145,649	11,163,516	11,029,380	10,783,160	11,088,186	11,610,710	11,486,570
TOTAL WORKING CAPITAL GOAL	7,665,839	8,248,988	8,685,577	9,150,317	9,668,040	10,265,702	10,903,402
Operations: Cash flow 2 months	2,028,000	2,112,000	2,175,000	2,240,000	2,330,000	2,470,000	2,618,000
Emergency Repairs	500,000	500,000	500,000	500,000	500,000	500,000	500,000
Unscheduled System Alterations	300,000	300,000	300,000	300,000	300,000	300,000	300,000
Infrastructure							
Capital	1,650,000	1,200,000	1,800,000	1,200,000	1,170,000	2,050,000	2,000,000
Reserve for Future Asset Renewal	3,187,839	4,136,988	3,910,577	4,910,317	5,368,040	4,945,702	5,485,402
Total Infrastructure	4,837,839	5,336,988	5,710,577	6,110,317	6,538,040	6,995,702	7,485,402



Utility Funds: Storm Water



Storm Water Utility – Fund 6200

The Storm Water Utility Fund provides for the operations, maintenance and improvements to the storm sewer system through a storm utility fee charged to property owners. The fee is intended to recover costs associated with providing storm water utility service to residents and commercial establishments in a fair and equitable manner.

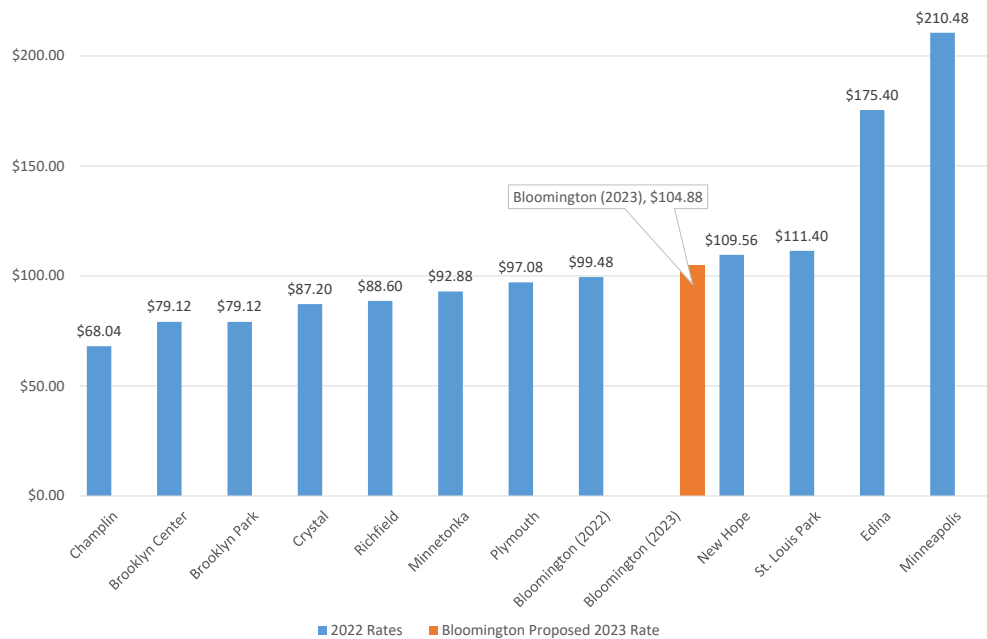


Proposed 2023 Storm Water Rates 5.5% Increase

	2022 Rate	2023 Proposed Rate	Rate Change	% Increase
Cemeteries, Parks, Golf Courses	\$10.90	\$11.50	\$0.60	5.50%
Single Family Residential (1/3 acre)	\$8.29	\$8.75	\$0.46	5.50%
School, Institution	\$41.44	\$43.72	\$2.28	5.50%
Church, Multi-family residential	\$58.84	\$62.08	\$3.24	5.50%
Commercial, Industrial	\$104.74	\$110.50	\$5.76	5.50%



2022 Single Family Annual Stormwater Utility Rates



STORM WATER UTILITY - FUND 6200

	2020	2021	2022	2023	2024	2025	2026
DESCRIPTION	ACTUAL	ACTUAL	ESTIMATED	BUDGET REQUEST	CONCEPTUAL BUDGET	PROJECTED	PROJECTED
REVENUES:							
OPERATING UTILITIES	6,832,964	6,958,718	7,009,841	7,395,382	7,802,128	8,270,256	8,766,471
BOND PROCEEDS	52,507	52,507	-	-	-	-	-
GRANT REVENUES	10,000	45,491	-	-	-	-	-
OTHER REVENUES	529,922	175,172	282,722	284,105	270,489	262,873	252,256
TOTAL REVENUES	7,425,393	7,231,888	7,292,563	7,679,487	8,072,617	8,533,129	9,018,727
EXPENSES:							
SALARIES AND BENEFITS	1,554,386	1,653,946	1,486,647	1,679,799	1,757,380	1,810,101	1,864,405
MATERIALS, SUPPLIES, SERVICES	1,524,089	1,569,647	1,921,272	2,019,250	2,047,353	2,186,274	2,251,862
CAPITAL OUTLAY	2,620,728	2,069,712	6,429,639	4,703,000	5,073,000	4,229,000	4,301,000
DEBT SERVICE	1,007,521	980,125	1,018,313	1,013,563	1,012,438	1,004,938	1,006,063
TOTAL EXPENSE \$	6,706,724	6,273,430	10,855,871	9,415,612	9,890,171	9,230,312	9,423,329
TOTAL GAIN (LOSS)	718,669	958,458	(3,563,308)	(1,736,124)	(1,817,553)	(697,184)	(404,601)
	150%	156%	147%	121%	96%	96%	88%
TOTAL WORKING CAPITAL BALANCE	13,952,080	14,910,538	11,347,231	9,611,107	7,793,553	7,096,370	6,691,768
TOTAL WORKING CAPITAL GOAL	9,315,323	9,554,113	7,713,887	7,919,763	8,131,866	7,409,322	7,646,262
CASH FLOW (2 MONTHS REVENUES)	1,139,000	1,145,000	1,168,000	1,233,000	1,300,000	1,378,000	1,461,000
EMERGENCY REPAIRS	1,500,000	1,545,000	1,591,350	1,639,091	1,688,263	1,738,911	1,791,078
OXBORO LAKE PROJECT	3,000,000	3,000,000					
494 MNDOT WORK			1,000,000	1,000,000	1,000,000		
PMP	1,688,263	1,738,911	1,791,078	1,844,811	1,900,155	1,957,160	2,015,875
STORM WATER MAINTENANCE	624,657	643,397	662,699	682,580	703,057	724,149	745,874
CSWMP/WPMP	613,403	631,805	650,759	670,282	690,390	711,102	732,435
UNSCHED STORM SEWER IMPROVEMENTS	250,000	250,000	250,000	250,000	250,000	250,000	250,000
FLOOD CONTROL IMPROVEMENTS	200,000	300,000	300,000	300,000	300,000	350,000	350,000
NPDES REQUIREMENTS	300,000	300,000	300,000	300,000	300,000	300,000	300,000



Utility Funds: Solid Waste

SOLID WASTE UTILITY— FUND 6250

This fund accounts for the City-wide garbage, recycling, organics recycling service and yard waste program; the Bulky Item Management Program: forestry and removal of diseased trees (such as Emerald Ash Borer infested trees); clean-ups after major storm events, and private property Environmental Health abatements.



GARBAGE RATES

Including Taxes and Fees

	2022 Rate	2023 Proposed Rate	Rate Change	% Increase
Small garbage cart	\$12.44	\$13.03	\$0.59	4.71%
Medium garbage cart	\$16.67	\$17.44	\$0.76	4.59%
Large garbage cart	\$20.90	\$21.85	\$0.94	4.51%

Rate Drivers:

- Price escalator set in contract for collection, 3% increase in 2023
- Disposal cost at Hennepin Energy Recovery Center
- Administrative charge, increasing 10%
- MN State Solid Waste Tax and Hennepin County Solid Waste Fee



RECYCLING RATES

2022 Rate	2023 Proposed Rate	Rate Change	% Increase
\$6.11	\$6.29	\$0.18	3.00%

Rate Drivers:

- Price escalator set in contract for collection, 3% increase
- Recycling Commodity Adjustment Offset Fee (RCAO): Established annually in October based on previous 12 months published commodity indices, composition of recycling as determined through annual recycling sorts and recycling tonnages.
- Strong recycling markets and commodity sorts



2022 recycling sort at Waste Management's recycling facility



Bloomington resident, recycling at home



A common contaminant found during the sort was recyclables contained in plastic bags



ORGANICS RECYCLING RATES

2022 Rate	2023 Proposed Rate	Rate Change	% Increase
\$5.50	\$5.50	No change	No change

- Service began March 2022
- Like regular recycling, rate is paid by all residents with City garbage and recycling service
- Residents will need to sign up for a cart
- To keep the rate steady for this year, we have proposed a slight decreased administrative fee included in rate for education and outreach
- Currently, 25.3% of households are signed up for a cart.



Bloomington residents, recycling organics at home

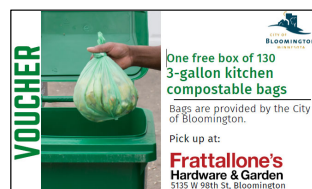


Bloomington residents, recycling organics at home



ORGANICS OUTREACH

- Compost giveaway event
- Organics 101 workshops
- Educational tabling
- Community presentations
- Compostable bag vouchers
- Kitchen collection containers



Compostable bag voucher mailed to residents who are signed up



2022 Compost Giveaway Event



Tabling at Farmer's Market. Kitchen collection containers distributed.



Oak Grove Elementary Zero Waste Presentation

ORGANICS RATES IN OTHER COMMUNITIES

City	Everyone Pays	Cost Per Month	Participation Rate (HHs signed up for Organics Carts/Total HHs)
St. Louis Park	Yes	\$6.60	39%
Edina	Yes	\$5.50	~80% of HHs have carts ~35% of City sets organics cart out each week
Richfield	Yes	\$5 for 0-30% \$5.25 for 31-50% \$5.75 for 51-70%	28%
Robbinsdale	No	\$9.75	9%
Fridley	No	\$10.98 for residents (Plus additional ~\$10 paid by City)	3%
Excelsior	No	\$23.00	Less than 1%

In St. Louis Park, customers are billed quarterly, and are billed a base fee for all services. Organics makes up 22.1% of the Solid Waste Base Fee. A customer with medium garbage cart pays \$90.43 per quarter for all Solid Waste Services. This comes out to \$6.60 a month allocated for organics. In Edina, organics carts were delivered to all HHs.



BULKY ITEM MANAGEMENT RATE

2022 Rate	2023 Proposed Rate	Rate Change	% Increase
\$4.42	\$3.71	-\$0.71	-16.06%

- Updated program proposal includes:
 - Reimagined every other year curbside cleanup
 - Annual community drop-off event
 - One to two community swap events per year for reusable items
 - Regular curbside collection of reusable and recyclable bulky items
- Portion of rate goes towards cleanup after major storm events
- Residents will notice change on the fee name on Utility Bill from Curbside Cleanup Fee to Bulky Item Management Fee



BULKY ITEM MANAGEMENT PROGRAM UPDATES

Citywide Recycling Drop-Off

- First time event was held
- Saturday, Sep 24th
- 994 vehicles
- Expanded access to residents in multi-family dwellings
- Electronics, paper for shredding, appliances, tires, scrap metal, bikes, mattresses



2022 Curbside Cleanup

- Will be held every other year, on even years
- Limited number and types of items that could be set out
- Saw reduction in tonnages collected
- Cost to landfill material continues to increase significantly



Garden Tool Swap

- First time event was held
- Saturday, May 21st
- 1,300 pounds of material swapped
- Popular event
- Planning for future events is underway



Monthly Pickup of Reusable/Recyclable Bulky Items

- Contract with Better Futures Minnesota
- Once a month pickup of reusable and recyclables items
- Pilot beginning in November



SOLID WASTE RATE SUMMARY

Monthly Cost for Garbage, Recycling, Organics and Bulky Item Management Fee

Including State Solid Waste Management Tax and Hennepin County Solid Waste Fee

	2022	2023	Rate Change	% Increase
Small Garbage Cart + Recycling + Organics + Bulky Item Mgmt Fee	\$28.47	\$28.53	\$0.06	0.20%
Medium Garbage Cart + Recycling + Organics + Bulky Item Mgmt Fee	\$32.69	\$32.93	\$0.23	0.72%
Large Garbage Cart + Recycling + Organics + Bulky Item Mgmt Fee	\$36.93	\$37.34	\$0.41	1.12%
Weighted Average Garbage + Recycling + Organics + Bulky Item Mgmt Fee	\$33.24	\$33.51	\$0.27	0.81%



FUTURE RATE CONSIDERATIONS

- Ongoing price escalators set in contract
- Ongoing increases in disposal costs for garbage
- Ongoing changes in recycling markets
- Ongoing grant funding from Hennepin County helps support education, supplies and staffing for recycling, organics and bulky item management programs



BUDGET CONSIDERATIONS

Proposed budget includes:

- **Additional solid waste staff person**
 - Maintain customer service and program coordination for new lines of service
 - Increased focus on education and outreach for recycling programs
 - Expand focus on waste diversion in other sectors (multi-family, city facilities, public spaces)
- **Consulting services to study solid waste rates in greater detail**
 - Every other week garbage service level
 - Increase price differential in “Pay As You Throw” rates to incentivize waste diversion

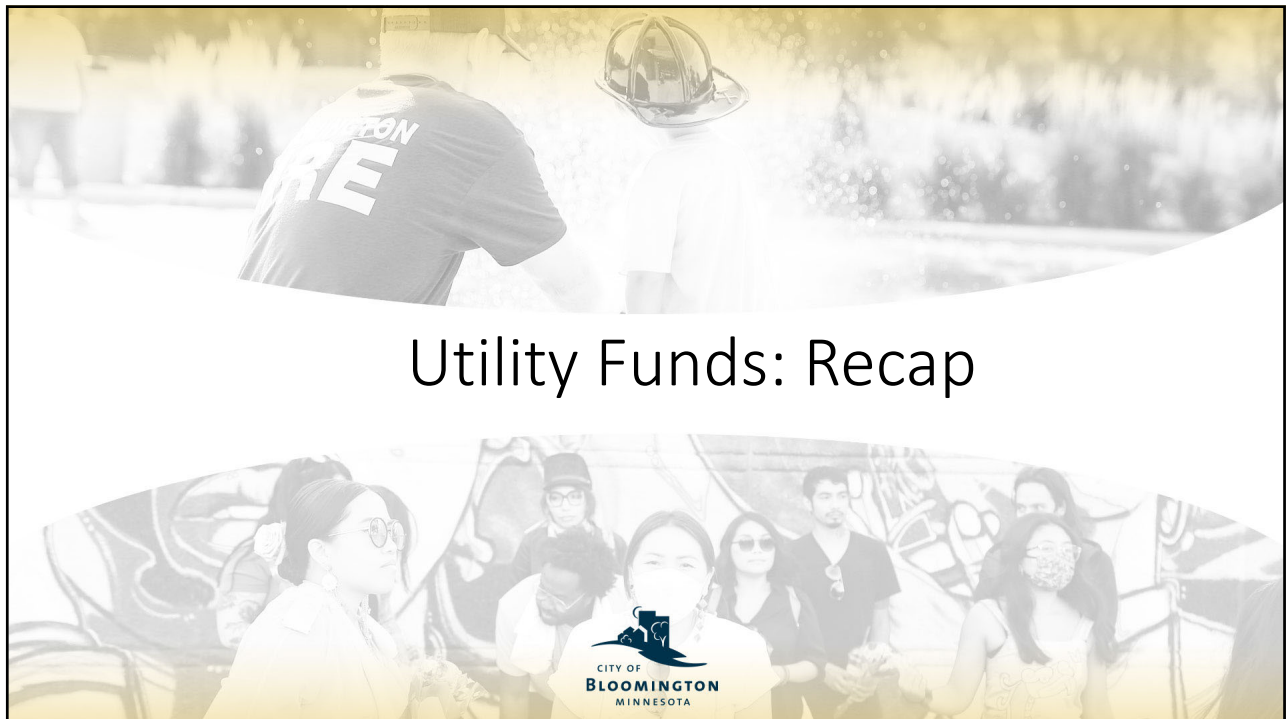


SOLID WASTE - FUND 6250

	2020	2021	2022	2023	2024	2025	2026
DESCRIPTION	ACTUAL	ACTUAL	ESTIMATED	BUDGET REQUEST	CONCEPTUAL BUDGET	PROJECTED	PROJECTED
REVENUES:							
BULKY ITEM MGMT. AND STORM EVENT CLEAN-UP	1,365,138	1,385,056	1,366,205	1,094,200	1,127,026	1,160,837	1,195,662
GARBAGE BILLINGS	3,531,253	3,607,844	3,594,797	3,795,059	3,916,397	4,190,545	4,379,119
RECYCLING BILLINGS	1,536,083	1,610,659	1,598,376	1,645,464	1,694,828	1,813,466	1,867,870
ORGANICS RECYCLING BILLINGS	-	-	1,268,800	1,480,656	1,525,128	1,631,887	1,680,844
YARD WASTE SUBSCRIPTIONS / STICKERS	1,242,495	1,271,062	1,273,503	1,357,439	1,396,985	1,466,834	1,510,839
PROPERTY TAXES	185,000	185,000	185,000	185,000	185,000	235,000	235,000
OTHER REVENUES	283,339	349,049	1,126,871	1,168,485	1,169,864	821,495	772,681
TOTAL REVENUES	8,143,308	8,408,671	10,413,552	10,726,302	11,015,228	11,320,063	11,642,015
EXPENSES:							
SALARIES AND BENEFITS	227,591	279,584	259,676	429,090	440,962	454,191	467,817
MATERIALS & SUPPLIES	6,814,800	6,997,800	9,138,622	9,472,076	10,057,437	10,314,235	10,454,836
CURBSIDE CLEANUP	1,004,520	961,174	1,145,156	-	1,466,400	-	1,569,048
CAPITAL OUTLAY	-	3,150	-	-	-	-	-
TRANSFERS OUT TO WASTEWATER FOR LOAN	309,000	309,000	-	-	-	-	-
TOTAL EXPENSES	8,355,911	8,550,708	10,543,454	9,901,166	11,964,799	10,768,426	12,491,700
TOTAL GAIN (LOSS)	(212,603)	(142,036)	(129,902)	825,137	(949,571)	551,638	(849,685)
	117%	115%	94%	101%	81%	88%	78%
TOTAL WORKING CAPITAL BALANCE	1,945,466	1,803,430	1,673,528	2,498,664	1,549,094	2,100,731	1,251,046
TOTAL WORKING CAPITAL GOAL	1,659,893	1,571,266	1,788,843	2,463,025	1,901,722	2,376,297	1,607,480



Utility Funds: Recap



Samples of Residential Utility Bills 2022 vs 2023

	2022 Minimum 4,000 gal. wtr Small Garbage	2023 Minimum 4,000 gal. wtr Small Garbage	2022 Medium 11,000 gal. wtr Medium Garbage	2023 Medium 11,000 gal. wtr Medium Garbage	2022 Large 22,000 gal. wtr Large Garbage	2023 Large 22,000 gal. wtr Large Garbage
Storm Drain	\$16.58	\$17.50	\$16.58	\$17.50	\$16.58	\$17.50
Citywide Curbside Cleanup	\$8.84	\$0.00	\$8.84	\$0.00	\$8.84	\$0.00
Bulky Item Mgmt Fee	\$0.00	\$7.42	\$0.00	\$7.42	\$0.00	\$7.42
Recycling	\$12.22	\$12.58	\$12.22	\$12.58	\$12.22	\$12.58
Garbage	\$19.86	\$20.80	\$26.62	\$27.84	\$33.36	\$34.88
Henn. Co. SW Fee	\$3.08	\$3.22	\$4.13	\$4.32	\$5.17	\$5.41
Organics	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00
Water Tier 1 <12K	\$17.36	\$18.68	\$47.74	\$51.37	\$52.08	\$56.04
Water Tier 2 >12K	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50	\$82.20
State Test Fee	\$1.62	\$1.62	\$1.62	\$1.62	\$1.62	\$1.62
Sewer (base charges)	\$20.56	\$21.16	\$56.54	\$58.19	\$113.08	\$116.38
MN Solid Waste Mgmt Tax	\$1.94	\$2.03	\$2.60	\$2.72	\$3.26	\$3.41
Total:	\$113.06	\$116.01	\$187.89	\$194.56	\$333.71	\$348.44
	increase of \$2.95 bi-monthly x 6 bills a year \$17.70 increase/yr		increase of \$6.67 bi-monthly x 6 bills a year \$40.02 increase/yr		increase of \$14.73 bi-monthly x 6 bills a year \$88.38 increase/yr	



Residential utilities are billed bi-monthly, 6 times a year.



Utility	Proposed 2023 Rate Increase
Water	7.50%
Wastewater	3.00%
Stormwater	5.50%
Garbage (weighted avg. of small, medium, & large carts)	4.62%
Recycling	3.00%
Bulky Rate	-16.00%
Organics	0%



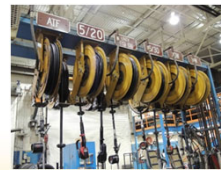
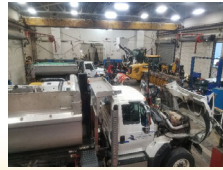
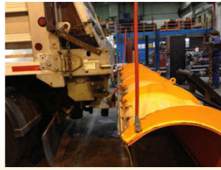
These four utility fund budgets will be presented to the Council for approval after the 2023 Utility Rate Public Hearing scheduled for November 14, 2022.



Fleet Fund

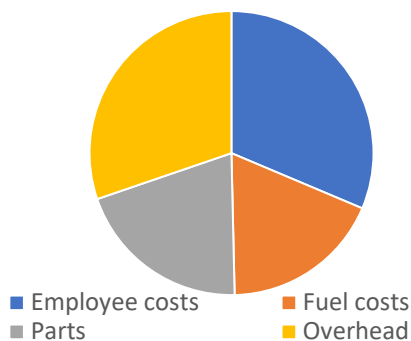
FLEET FUND

- This fund pays for the costs related to the operations, maintenance, repair, and replacement of City vehicles and equipment.
- Departments are charged for vehicles and equipment used by their department.
- 2023 Proposed Budget = \$8,997,101
- 12 FTE

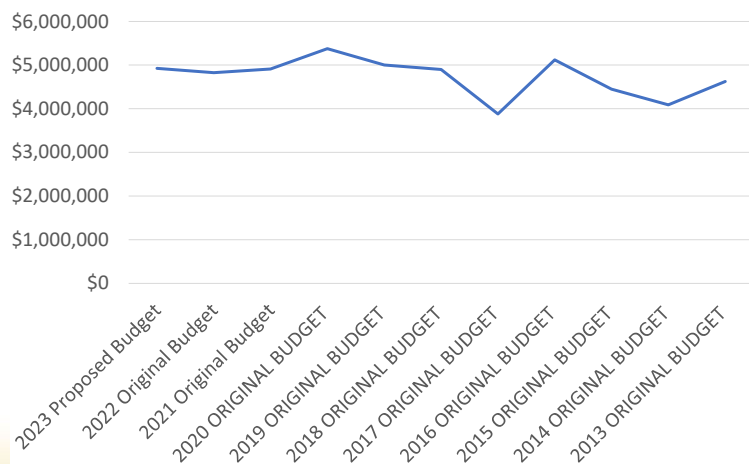


FLEET FUND – OPERATIONAL BUDGET

2023 Operational Budget

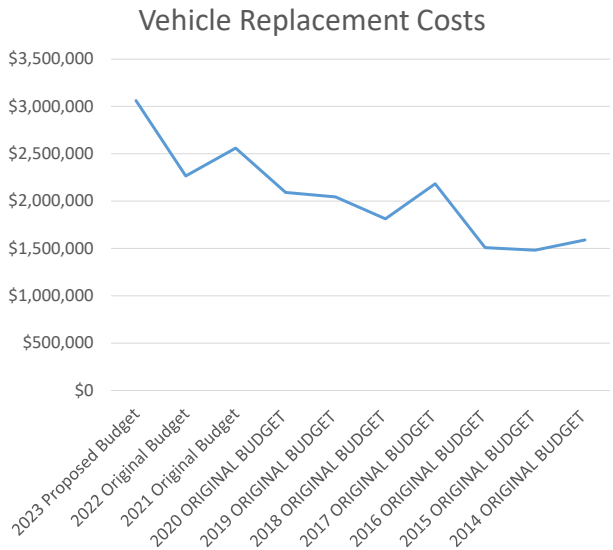


Operational Costs

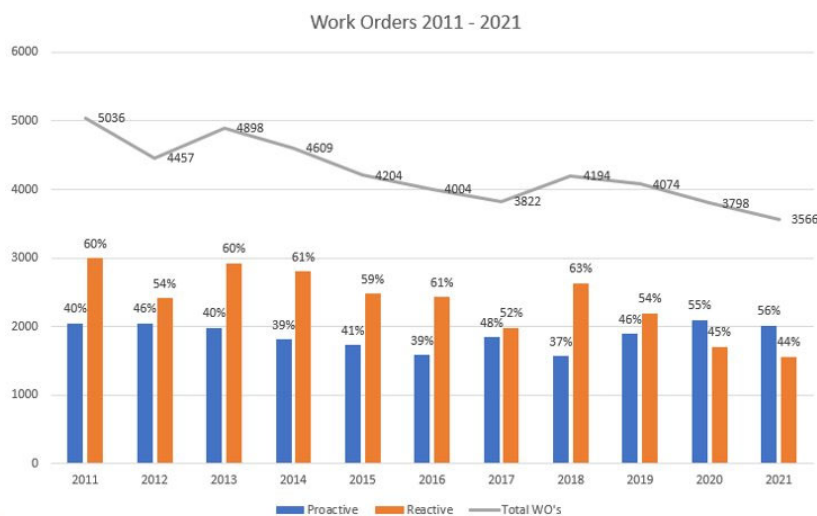


FLEET FUND – CAPITAL BUDGET

- Tight vehicle supply and high demand have driven up vehicle prices and reduced the discount off MSRP available
- Example: A 2022 MY vehicle that cost us \$33,164.38 has a price of \$41,460.88 for the 2023 model year.
- Ordering windows have shortened drastically. Most years the window to order vehicles is several months. An example would be that super duty pickups are accepting orders for new 2023 vehicles from 11/7 until 11/10 this year.



FLEET FUND – WORK ORDERS



By replacing units on schedule and focusing on preventative maintenance we have transitioned from a reactive footing to a proactive one. This has reduced our total number of work orders and allowed us to keep our operational costs in check



FLEET FUND – LOOKING FORWARD

Transitioning to EVs

- We have identified 60 units well suited to be replaced with EVs.
 - Units are on a 10-year life cycle so we will be averaging 6 a year
 - More units may become good candidates as the technology continues to evolve and improve
- 10 Charging stations being installed currently partially funded through an Xcel energy program



FLEET FUND - FUND 7100							
	2020	2021	2022	2023	2024	2025	2026
DESCRIPTION	ACTUAL	ACTUAL	ESTIMATED	BUDGET REQUEST	CONCEPTUAL BUDGET	PROJECTED	PROJECTED
REVENUE S:							
MAINTENANCE CHARGES TO DEPARTMENTS	5,375,814	4,907,948	4,824,198	4,423,463	5,169,515	5,686,467	5,970,790
REPLACEMENT CHARGES TO DEPARTMENTS	2,090,587	2,559,842	2,264,938	3,062,058	3,215,158	3,536,674	3,713,507
INTEREST	99,128	(21,382)	58,400	25,000	25,000	25,250	25,503
TRANSFERS IN	35,320		441,000				
OTHER REVENUE	332,547	244,340	250,000	200,000	200,000	200,000	200,000
TOTAL REVENUE S	7,933,396	7,690,748	7,838,536	7,710,521	8,609,673	9,448,390	9,909,800
EXPENSES:							
WAGES & BENEFITS	1,609,756	1,343,676	1,453,499	1,497,360	1,566,288	1,605,445	1,645,581
MATERIALS & SUPPLIES	1,812,828	2,062,173	2,233,605	2,540,800	2,600,300	2,678,309	2,758,658
INTERNAL EXPENSES	1,616,838	1,428,373	1,417,001	1,568,941	1,634,671	1,683,711	1,734,222
CAPITAL	3,303,085	2,042,179	3,932,512	3,390,000	3,510,000	3,615,300	3,723,759
TOTAL EXPENSES	8,342,507	6,876,400	9,036,617	8,997,101	9,311,259	9,582,765	9,862,221
	174%	207%	162%	115%	86%	80%	81%
GAIN / (LOSS)	(409,111)	814,347	(1,198,081)	(1,286,580)	(701,586)	(134,375)	47,579
TOTAL WORKING CAPITAL BALANCE	4,681,203	5,495,550	4,297,469	3,010,889	2,309,303	2,174,928	2,222,507



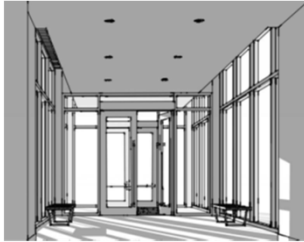
Facilities Fund

FACILITIES MAINTENANCE

- The Facilities Maintenance Fund pays for the costs related to capital repair and maintenance of 58 City buildings, fire stations, and the cemetery.
- The cleanliness, appearance, set-up, safety, security, and temperature of our facilities impact every event that happens in them.
- FTEs =14 (including one new position in 2023)
- 2023 Proposed Budget = \$7,357,663

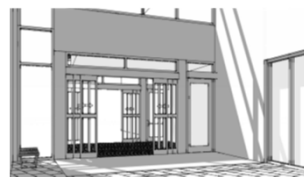


FACILITIES MAINTENANCE – MAJOR EXPENSES



Operating Expenses

- Staff salaries and benefits
- Utility bills
- Custodial services/supplies
- Contractors (Electricians, HVAC, Plumbers)
- Garbage removal from City buildings and parks
- Repair and maintenance materials
- Internal Charges (ex. IT and Insurance Fund)



Capital Improvements Projects

- Roof replacement, doors, heating and cooling units, energy saving projects



FACILITIES MAINTENANCE - REVENUES

- Space & Occupancy Charges – allocation of operating costs (salaries, materials, services, and supplies) to departments based on square footage
- Building Repairs – allocation of capital outlay and debt service expenses based on historical and future projects



FACILITIES FUND – STAFFING

- Facilities Service Assessment
- Facilities Manager
 - Hiring in process
 - New position in 2022 created to split assistant superintendent responsibilities into facilities maintenance and natural resources
- Civic Plaza Porter Maintenance Position
 - Request in 2023 budget
 - Created to focus on facilities needs at Civic Plaza
- Technician Positions
 - Request for 1 per year over next 4 years (In initial 2023 budget request, but not in current request)



PARKS MAINTENANCE MOVED TO GEN FUND

- In 2022, Parks Maintenance was moved out of Facilities Fund
- Now in General Fund budget
- No longer an internal charge from Facilities to Parks & Recreation
- Allows for greater transparency in tracking Park Maintenance expense activities



FACILITY MAINTENANCE - FUND 7700

	2020	2021	2022	2023	2024	2025	2026
DESCRIPTION	ACTUAL	ACTUAL	ESTIMATED	BUDGET REQUEST	CONCEPTUAL BUDGET	PROJECTED	PROJECTED
REVENUE S:							
CHARGES TO DEPARTMENTS	13,115,333	12,664,566	6,385,194	6,486,525	6,659,921	6,859,971	7,070,024
TRANSFER IN FROM OTHER FUNDS	289,490	684,000	744,007	-	-	-	-
AMERICAN RESCUE PLAN FUNDS			2,000,000				
OTHER REVENUE	115,801	37,825	-	-	-	-	-
INTEREST	309,074	(68,872)	150,000	150,000	150,000	150,000	150,000
TOTAL REVENUES	13,829,698	13,317,519	9,279,201	6,636,525	6,809,921	7,009,971	7,220,024
EXPENSES:							
SALARIES & BENEFITS	3,842,446	4,120,786	1,437,436	1,731,171	1,806,802	1,861,671	1,918,212
MATERIALS & SUPPLIES	2,563,305	3,050,336	2,815,673	2,248,659	2,251,560	2,316,807	2,383,966
DEBT SERVICE	648,776	641,387	-	-	-	-	-
CAPITAL OUTLAY	2,244,519	831,247	4,848,329	2,370,000	2,265,000	1,648,983	5,623,168
INTERNAL EXPENSES	2,713,987	3,211,721	1,017,823	1,007,833	1,059,853	1,091,649	1,124,398
TRANSFER OUT	-	1,236,252	500,000	-	-	-	-
TOTAL EXPENSES	12,013,033	13,091,729	10,619,261	7,357,663	7,383,215	6,919,110	11,049,744
TOTAL GAIN (LOSS)	1,816,664	225,790	(1,340,060)	(721,138)	(573,294)	90,862	(3,829,720)
	97%	95%	107%	105%	90%	100%	98%
TOTAL WORKING CAPITAL BALANCE	14,603,038	14,828,829	13,488,769	12,767,631	12,194,337	12,285,198	8,455,478
TOTAL WORKING CAPITAL GOAL	15,079,127	15,655,173	12,569,222	12,152,222	13,523,390	12,261,527	8,659,359

